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Dear Marian:

On behalf of Aetna Health Inc., I cannot begin to thank you enough for the outstanding job you did performing at our National Sales Meeting in Dallas Feb. 25, 2002.

It's been almost a month now and the compliments and high marks for the "entertainment portion" of the conference are still coming in from the field evaluations. Specifically, *everyone* raved about how much they enjoyed you incorporating your "routine" with personalized and humorous anecdotes on our senior management team.

I must tell you we originally came up against more than a few "raised eyebrows" when people heard we were having a comedian. You can imagine the special pleasure I took from looking around the room that night and seeing those skeptics wiping the tears from their eyes from laughing so hard.

One sales rep wrote on her evaluation, "In this day and age of political correctness, you guys did a great job getting someone who was hysterically funny but also knew where to draw the line." Another manager from New York said after it was great to see her team laughing again since the last six months (since September 11th) had been especially hard on her team. Overall, everyone commented on the how great you were bringing humorous insights to topics everyone in the audience could relate to. My boss said you were the "perfect blend of sharp witted, politically correct humor." I especially loved the "cheerleader" bit!

Please, please be sure to add me to any mailing list that you have so we can keep track of you and definitely let me know if you ever come to Philadelphia to perform. I promise to fill the audience with soon-to-be-fans!

Thanks again for making me look so good. You truly helped make the sales conference a smashing success.

Warm Regards,

Director

Aetna Small Group Sales & Marketing